



# Lighting Market Trends & LED Market Report UK 2019-2023

MTW Research have published a brand new *Research & Analysis* report on UK **Lighting Market Trends** and the **LED Lighting Market** in 2019 with forecasts to 2023.

Based on financial data from 120+ lighting suppliers, this 5<sup>th</sup> edition represents reliable, confident market intelligence. Produced in the UK, this comprehensive, independent 240+ page report is uniquely based on **qualitative** and **qualitative data**, representing excellent value for money with lowest price guarantee.

#### This 240+ Page Report Includes:-

- Market Size by Value 2013-2019; Forecasts to 2023
- SWOT & PEST, Ansoff Matrix Growth Areas
- ➤ Product Mix 2013-2023 LED, Luminaires, Lamps, Domestic, Commercial etc
- Distribution Channel Share 2013-2023
- Market Structure & Trends 2013-2023
- > 120+ Manufacturer & Retailer Profiles, Retailer Rankings & Sales Leads

Quantitative market data based on industry sales, supported by qualitative discussion of key market trends, product mix, channel share, market influences and future prospects. Updated & revised by experienced marketing professionals in 2019, including analysis of the impact of Brexit on UK Lighting market.

## Market Size & Key Trends for:-

- ➤ LED Lighting Market 2013-2023 LED Engines, LED Modules, LED Lamps, LED Luminaires
- Non-Dom Luminaires Market Market Shares 2013-2023 for Open Direct, Shielded Direct, Task, Architectural
- Non-Dom Lamps Market Market Sizes 2013-2023 for Discharge, Fluorescent, Tungsten Halogen, Induction etc
- Domestic Luminaires Market Sizes 2013-2023 for Garden Lights, Floor Lamps, Spotlights, Wall Lights etc.
- ➤ Domestic Lamps Market Market Sizes 2013-2023 for CFL, Halogen, Incandescent, Linear Fluorescent

The LED lighting market has risen by more than 150% in the last 6 years, with current trends in LED lighting focusing on enhancing tunable colour and white light engines. Lighting retailers are forecast to experience 10% growth in the next few years, with varying performance across key lighting sectors.

# Unique, Respected Intelligence:-

- Based on Sales Data from a Representative Proportion of the UK Lighting Market.
- Written by Experienced, Independent UK Professionals.
- Respected, Quality Market Intelligence from MTW Research since 1999.
- Intelligent Analysis & Discussion of Market, Product and Channel Trends.
- ldentify **Opportunities for Growth** in the Short, Medium & Longer Term.
- Excellent Value for Money, Lowest Price Guarantee.

This unique report represents a *comprehensive, cost effective* tool for understanding the historical, current and future performance of UK Lighting Market Trends and LED Lighting Market.



# Key Features Of This 240+ Page Report Include:-

#### **MARKET SIZE**

- Lighting Market Size by Value 2013-2023, including
  - Market Size 2013 2019, Forecasts to 2023, Constant & Current Prices
  - Manufacturer Sales 2013-2023 from 70+ manufacturers' 3 years of accounts.
  - Independent Lighting Retailers Revenue 2013-2023, Based on Industry Sales
  - Qualitative Comment on Key Market Size Trends & Future Prospects

#### **MARKET TRENDS & INFLUENCES**

- Quantitative & Qualitative Key Market Trends 2013-2023, including
  - Market KPIs Profit, Assets, Debt, Net Worth 2013-2023; Brexit Impact
  - PEST Analysis –Politicolegal, Economic, Environmental, Social & Technological
  - SWOT Analysis Key Strengths, Weaknesses, Opportunities & Threats
  - Ansoff Matrix Sales Forecasts by Strategy (e.g market diversification etc)

#### **PRODUCT SEGMENTATION & CHANNEL SHARES**

- > Product Mix & Share by Channel 2013-2023, including
  - **Product Mix –** LED Lighting, Domestic Lamps, Non-Dom Luminaires, Non-Dom Lamps, Domestic Luminaires Each further segmented by key product for 2013, 2019 & 2023
  - Mix by Distribution Channel Historical, Current & Future Shares by Channel
  - End Use Sector Trends Health, Education, Leisure, Manufacturing etc Discussion.

#### RETAILERS & MANUFACTURERS INDUSTRY STRUCTURE & COMPANY PROFILES

- Review of Market Structure & Key Company Profiles, including
  - **70+ Lighting Manufacturers 1 Page Profiles** 3 Years 'At a Glance' Accounts, Turnover & Profit Estimates including address, age, director details etc
  - Lighting Retailers Market Mix by Growth, Credit, Age, Turnover & Employees
  - **50+ Independent Retailer Profiles** 1 Page Profile with *'At a Glance'* Financial Health Chart, Director Detail, Address, Telephone, Turnover & Profit Estimates
  - Lighting Retailers Industry Share by UK Geographical Region.
  - Retailer Rankings by Turnover, Profit, Assets, Debt, Worth & Employees
  - Financials for 120+ Co's- Turnover, Employees, 3 Years of Assets, Debt & Worth
  - Sales Leads- Mailing Address, Telephone & Contact Name for Each Company

#### AVAILABLE AS PART OF THE 'ULTIMATE PACK'

- All Formats of the Report, Spreadsheet & Mailing List, including
  - Hard Copy Report Professionally Lasered on 90gsm paper and Spiral Bound
  - USB Stick MS Word & PDF Copies Cut & Paste to Your Documents
  - PDF Report Emailed to Your Desktop the Same Day
  - Marketing Data Spreadsheet Also on USB in MS Excel which includes:-

#### **Marketing Data Spreadsheet**

- 120+ Retailers & Manufacturers 3 Yr Financials
- Company Name, Address, Tel & Director Name
- 3 Years Latest Accounts & Balance Sheet
  - Turnover, profit, assets
  - Debts, net worth,
    - Sales per employee, profit per employee, working capital
- Parent Company, Ultimate Holding Company
- Turnover Estimates for every Company in Report
- Incorporation Date, Number of Employees
- Data for all Companies Included in the Report

#### Key Benefits Of This Unique, Brand New Report Include:-

- > Current, Historical & Future Market Performance & Trends 2013-2023
- Product & Distribution Mix Identify Best Performing Sectors, Focus Your Marketing
- Identify and Target New / More Lucrative Clients & Develop Sales Strategies
- Develop Sales Leads & Focus Your Marketing
- ▶ Identify Revenue & Develop Market Shares for the Key Players
- Develop SWOT & PEST Analysis Faster & With More Detail



# ...Take a Fresh Look

#### Report Table of Contents:-

- **INTRODUCTION TO RESEARCH & ANALYSIS REPORTS**
- Key Features & Benefits of this Research & Analysis Report 1.1
- 1. 2 Introduction to this Research & Analysis Report
- **UK LIGHTING MARKET SIZE & TRENDS 2013-2023**
- MARKET DEFINITION & MARKET OVERVIEW
- LIGHTING MARKET VALUE & TRENDS 2013-2023
- 2.2.1 Lighting Market Value 2013-2023 - Current Prices
- Lighting Market Size 2013-2023 Constant Prices 2.2.2
- 223 Future Prospects
- Future Growth Share by Ansoff Strategic Option 2019-2023 KEY MARKET INFLUENCES, PEST & SWOT ANALYSIS 224
- 2.3
- PEST ANALYSIS Illustration of Key Market Forces 2.3.1
- Political & Legal Influences & Trends
- 2.3.3 Economic Influences & Trends; Impact of Brexit on Lighting Market
- 2.3.4 SWOT Analysis – Strengths, Weaknesses, Opportunities, Threats
- **LIGHTING MARKET PRODUCT MIX & SALES 2013-2023** 3.
- Share by Product Sector 2013, 2019 & 2023 3.1
- Domestic Luminaires Market Size & Trends 2013-2023 32
- Share by Key Product **Domestic Luminaires** Mket 2013, 2019 & 2023 3.2.1
- 3.2.2 Floor Standing Luminaires Market 2013-2023
- 3.2.3 Table / Desk Lamps Market 2013-2023
- Wall / Ceiling / Spotlights Market 2013-2023 3.2.4
- 3.2.5 Chandeliers, Pendants & Light Shades Market 2013-2023
- 3.2.6 Security & Garden Lighting Market 2013-2023
- Domestic Lamps Market Size & Trends 2013-2023 Share by Key Product for Domestic Lamps 2013, 2019 & 2023 3.3 3.3.1
- Domestic Incandescent Lamp Market Size 2013-2023 3.3.2
- 3.3.3 Domestic Fluorescent Lamp Market Size 2013-2023
- 3.3.4 Domestic CFL Market Size 2013-2023
- 3.3.5 Domestic Tungsten Halogen Lamp Market Size 2013-2023
- 3.4 Non-Domestic Luminaires Market Size & Trends 2013-2023
- 3.4.1 Share by Commercial Luminaire Type 2013, 2019 & 2023
- 3.4.2 Specification Criteria & Processes for Non-Domestic Luminaires
- Non-Domestic Lamps Market Size & Trends 2013-2023 3.5
- Non Domestic Lamps Share by Key Product 2013, 2019 & 2023 3.5.1
- Commercial Incandescent Lamp Market Size 2013-2023 3.5.2
- Commercial Tungsten Halogen Market Size 2013-2023 3.5.3 3.5.4 Commercial Discharge Lamps Market Size 2013-2023
- 3.5.5 Non-Domestic Fluorescent Lamps Market 2013-2023
- Linear Fluorescent Lamps Market Size 2013-2023
- Compact Fluorescent Lamps Market Size 2013-2023
- UK LED Lighting Market 2013-2023 3.6
- LED Lighting Market Definition 3.6.1
- 3.6.2 LED Lighting Market Sales & Trends 2013-2023 £M
- 3.6.3 LED Lamps, Modules & Engines Market Trends
  - LED Lamp Trends 2019-2023
    - LED Engines & LED Modules Market Trends 2019-2023 LED Lighting Supply & End Use Trends 2019-2023
- MANUFACTURERS 1 PAGE PROFILES & 3 YEAR FINANCIALS 4.
  - 70+ Lighting Mfrs -1 Page Company Overview & '3 Yr Financials
- **UK LIGHTING DISTRIBUTION SHARES & TRENDS 2013-2023** 5.
- UK Lighting Distribution Structure Chart 2019 5.1 Lighting Market Distribution Channel Shares 2013-2023 5.2
- 5.2.1 Lighting Sales Share by Distribution Channel 2019
- 5.2.2 Lighting Sales Share by Distribution Channel 2013
- 5.2.3 Distribution Channel Share for Lighting Forecasts 2019
- **INDEPENDENT RETAILERS MARKET SIZE & TRENDS 2013-2023**
- 6.1 Lighting Retailers Industry Competitor Listing Lighting Retailers Market Performance 2013-2023
- 62
- Lighting Retailers Market Sales Revenue 2013-2023 6.2.1
- Lighting Retailers Market Profit 2013-2023 6.2.2
- 6.2.3 Lighting Retailers Market Assets 2013-2023
- 6.2.4 Lighting Retailers Market Liabilities 2013-2023 6.2.5 Lighting Retailers Market Net Worth 2013-2023
- 6.3
- Lighting Retailers Industry Trend Indicators Lighting Retailers Market Share by Growth, Decline & Static Sales 6.3.1
- Lighting Retailers Industry Structural Changes Over Last 12 Months 632
- 6.3.3 UK Lighting Retailers Industry - Volume Share by Risk Rating 2019
- 6.3.4 Lighting Retailers Market Structure –Share by Region 2019
- Lighting Retailers Market-Share by Number of Employees 2019 6.3.5
- 6.3.6 Lighting Retailers Market Structure -Share by Turnover Band 2019
- INDEPENDENT LIGHTING RETAILERS COMPANY RANKINGS
- Introduction to the Rankings
- Lighting Retailers Companies' Sales Estimates & Turnover Rank 7.2
- Lighting Retailers Ranking by Turnover 2018 Individual Lighting Retailers Company Sales Revenues 7.2.1
- 7.2.2
- 7.3 Lighting Retailers Ranking by Profit Company Ranking by Total Assets
- 7.4 7.5 Company Ranking by Net Worth
- 7.6 Ranking by Number of Employees
- 8. LIGHTING RETAILERS 1 PAGE PROFILES & 3 YEAR FINANCIALS
  - 50+ Retailers Company Overview & 'At a Glance' 3 Year Financials

#### Report Tables & Charts:-

- Figure 1: Lighting Market UK 2013 2023 By Value £m MSP Figure 2: Lighting Market UK 2013 2023 Constant Prices £M
- Figure 3: Lighting Market Growth Share & Values by Ansoff Strategy 19-2023
- Figure 4: PEST Analysis for UK Lighting Market in 2019
- Figure 5: UK Economic Annual Performance— GDP 2013-2023
- Figure 6: UK Economic Annual Performance- Inflation 2012-2022
- Figure 7: UK Economic Performance- Interest Rates 2013-2023
- Figure 8: UK Unemployment Numbers 2013-2023
- Figure 9: Housebuilding Market UK 2013 2023 By Value £m
- Figure 10: New Build Home Completions UK: 2012-2023
- Figure 11: House Building Starts by Volume UK 2013 2023
- Figure 12: UK New Home Build Activity by LA, HA & Private 2019 Figure 13: UK Private Sector New Build Home Starts 2013-2023
- Figure 14: Housing Associations New Build Starts 2013 2023
- Figure 15: Local Authority New Build Starts UK 2013 2023
- Figure 16: UK Residential Property Transactions 2013-2023 Figure 17: UK RMI Market by Value 2013-2023
- Figure 18: Self Build Market Housing Completions UK 2013 2023
- Figure 19: Strengths & Weaknesses in Lighting Market 2019-2023
- Figure 20: Opportunities & Threats in Lighting Market 2019-2023
- Figure 21: Share by Key Product Sector in Lighting Market 2019
- Figure 22: Historical Share by Key Sector in Lighting Market 2013
- Figure 23: Forecast Share by Key Sector in Lighting Market 2023
- Figure 24: UK Domestic Luminaires Market by Value 2013-2023
- Figure 25: Key Product Share Domestic Luminaires Market 19
- Figure 26: Share by Product in Domestic Luminaires Market 13
- Figure 27: Share by Product in Domestic Luminaires Market 2023
- Figure 28: Domestic Floorstanding Luminaires by Value 2013-2023
- Figure 29: Domestic Table / Desk Luminaires Market 2013-2023 £M
- Figure 30: UK Domestic Wall / Ceiling / Spotlights Market 2013-2023
- Figure 31: Domestic Chandeliers, Pendants & Light Shades Market
- Figure 32: UK Domestic Security & Garden Lighting Market by Value
- Figure 33: Share Product in Domestic Garden Decoration Market 19 Figure 34: UK Domestic Lamps Market by Value 2013-2023 £M
- Figure 35: Share Key Product Sector in Domestic Lamps Market
- Figure 36: Share by Product Sector in Domestic Lamps Market 2013
- Figure 37: Share Product Sector in Consumer Lamps Market 2023
- Figure 38: UK Domestic Incandescent Lamp Market 2013-2023 £M Figure 39: UK Domestic Linear Fluorescent Lamp Market by Value
- Figure 40: UK Domestic CFL Market by Value 2013-2023 £M
- Figure 41: UK Domestic Tungsten Halogen Lamps Market by Value
- Figure 42: UK Commercial Luminaires Market by Value 2013-2023
- Figure 43: Share Luminaire Type in Non-Domestic Luminaire Market
- Figure 44: Share by Luminaire in Non-Domestic Luminaire Market Figure 45: Share Luminaire in Non-Domestic Luminaire Market 2023
- Figure 46: Design Processes for Commercial Lighting Projects
- Figure 47: UK Commercial Lamps Market by Value 2013-2023 £M
- Figure 48: Type of Lamp in Non-Domestic Lamp Market in 2019
- Figure 49: y Type of Lamp in Non-Domestic Lamp Market in 2013
- Figure 50: Type of Lamp in Non-Domestic Lamp Market in 2023
- Figure 51: UK Commercial Incandescent Lamps Market by Value
- Figure 52: UK Commercial Tungsten Halogen Lamps Market
- Figure 53: UK Commercial Discharge Lamps Market 2013-2023 £M Figure 54: Typical Efficacy Levels of Non-Domestic Lamps
- Figure 55: Commercial Linear Fluorescent Lamps Market by Value 2013-2023
- Figure 56: UK Commercial Compact Fluorescent Lamps Market
- Figure 57: UK LED Lighting Market Sales 2013-2023 £M Figures 59 - 134: 3 Year Financials for 70+ Lighting Manufacturers
- Figure 135: UK Lighting Distribution Channels Structure 2019
- Figure 136: Share by Key Distribution Channel for Lighting in 2019
- Figure 137: Sales of Lighting Share by Key Distribution Channel
- Figure 138: Share for Lighting Sales by Distribution Channel 2023
- Figure 139: Lighting Retailers Company Listing Figure 140: Lighting Retailers Market Sales 2013-2023(£M MSP)
- Figure 141: Lighting Retailers Market Total Profit 2013-2023
- Figure 142: Lighting Retailers Market Total Assets 2013-2023
- Figure 143: Lighting Retailers Market Total Liabilities 2013-2023 Figure 144: Lighting Retailers Industry Net Worth 2013-2023
- Figure 145: Retailers Industry Market Share by 12 Month Performance
- Figure 146: Lighting Retailers Industry –Share by Structural Market Changes Figure 147: Retailers Structure– Market Share by Credit Rating Sept 2019
- Figure 148: Retailers Industry Structure -Share by Geographical Region
- Figure 149: Lighting Retail Industry Share by Employees September 2019
- Figure 150: Retailers Structure Share by Turnover Band by Volume 2019 Table 151: Ranking by Turnover 2018 - Lighting Retailers
- Table 152: Turnover Estimates (£M) 2018 Lighting Retailers Table 153: Ranking by Profit 2019 - Lighting Retailers
  - Table 154: Ranking by Assets 2019– Lighting Retailers Table 155: Ranking by Net Worth 2019 – Lighting Retailers
- Tables 156 216: 3 Years Financials for 60 Lighting Retailers



#### Report Methodology:-

- ✓ 70+ Manufacturers' Accounts; 50+ Retailers' Accounts
- ✓ Written by Independent, Experienced Professionals
- ✓ Qualitative Input from Suppliers for Key Trends & Influences
- ✓ Secondary Research from Trade Journals, Websites etc
- ✓ Government Statistics; Credit Reference Agency Data
- ✓ Unique MTW Forecast Models
- ✓ Companies House Data

**Special Instruction / P.O. Number:** 

- ✓ Experienced in Researching Industry Since 1999.
- ✓ Research & Report Writing Time of 8-10 Weeks

#### Report Includes:-

- ✓ 240+ Pages; 140+ Charts
- √ 120+ 3 Year Financials
- ✓ Quantitative Research
- ✓ Qualitative Input & Comment
- √ Sales Leads
- ✓ Strategic Review
- ✓ Published in 2019
- ✓ Lowest Price Guarantee

Professional Market Research... Superior Market Reports.

Post to: MTW Research, Eagle To	wer, Montpellier D	Orive, Cheltenham, Glos. Gl	L50 1TA
Fax to: 08456 524324 Tel: 08456 5 E-Mail: sales@marketresearchrepo Please send the: Lighting Market T	rts.co.uk <b>Order On</b>		•
as per my instructions indicated belo	DW:-		
OPTIONS		Price	Tick to Order
PDF Format - Emailed		£595	[ ]
MS Word Format – E-mailed		£645	[ ]
<ul> <li>Ultimate Pack All Above PLUS</li> <li>Supplied in all formats on USB Stick, by Email &amp; Report in Bound Hard Copy</li> <li>Marketing &amp; Financial Data Spreadsheet for 70+ Lighting Manufacturers, 50+ Lighting Retailers, includes Balance Sheets, Turnover, Profit, Assets etc &amp; Profile with 3 Years History; Ownership; Address, Contact Name, Tel etc.</li> </ul>		£695	[ ]
Prices	above exclude VAT to be	added to the final price at 20%.	
Contact Name:		Signature:	
Company Name:			
Full Address:			
Telephone:	E-Mail:-	E-Mail:-	
Payment Options (tick one):- By In	IVOICE (UK Companies only)		e Enclosed [ ] m net total, payable to MTW Research
Credit Card Details.			
Card Number:-	Start I	Date/ Expires / Er	nd Date/
Security Number: (last 3 digits on rev	verse of card)		
egistered Postcode for Card (if known) Registered building number for card (if known)			