

# Facilities Management Market Report UK 2017-2021

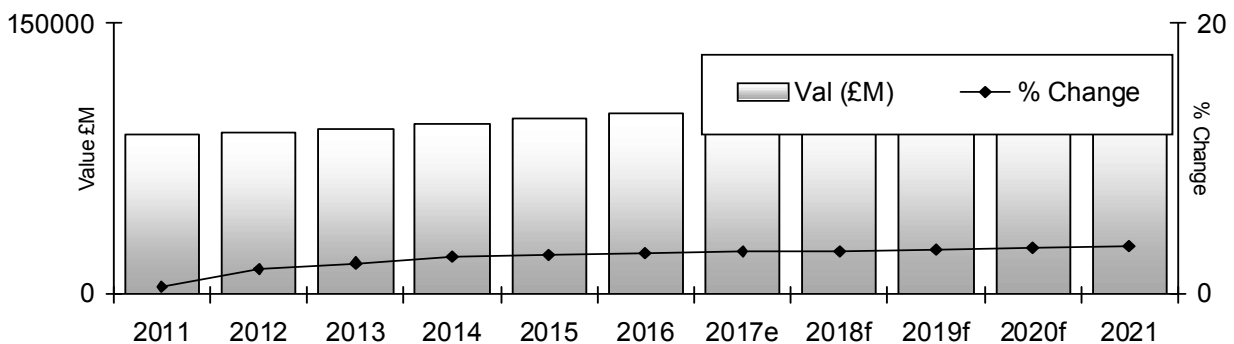
MTW Research have published a brand new **Research & Analysis** market report on the UK Facilities Management Market, providing a comprehensive & detailed review of the entire UK FM market. Written specifically for facilities management contractors & suppliers to the FM industry, the report is available immediately for companies active in the UK FM market in 2017.

## **This 200+ Page Report Includes:-**

- **Market Size by Value 2011-2017; Forecasts to 2021**
- **SWOT & PEST Analysis**
- **Product Mix 2011, 2017 & Forecasts to 2021**
- **Mix by End Use Sector 2011, 2017 & Forecasts to 2021**
- **Current, Historical & Future Market Structure & Trends**
- **Company Profiles, Rankings & Sales Leads**

Quantitative market data based on £70 billion industry sales, supported by qualitative discussion of key market trends, product mix, influences and future prospects are provided. Updated by experienced marketing professionals in 2017, this informative report considers the impact of the Brexit, 2017 market performance and forecasts in terms of market trends & influences, overall prospects of M&A activity and likely growth patterns for the key sectors. This exclusive report uniquely offers a comprehensive **quantitative** and **qualitative** market review, **sales leads** & represents excellent **value for money**.

**The UK Facilities Management Market 2011-2021 By Value £bn**



Source: "Facilities Management Market Research & Analysis - UK 2017-2021"

## **Market Size, Trends & Share 2011-2021 for:-**

- Integrated / Bundled FM; Contract Catering; Contract Cleaning; PFI / PF2; Property Maintenance & O&M; Security.

## **End User Market Mix, Demand Trends & Share 2011-2021 Provided for:-**

- Education; Central & Local Government; Social Housing; Health; Financial / Professional; Transport / Logistics; Utilities; Tech / Communications; Manufacturing; Retail; Property Management; Leisure.

This unique report represents a **comprehensive yet cost effective** tool for understanding the historical, current and future performance of the UK Facilities Management Market. Based on industry sales & primary research & written specifically for material & equipment suppliers and FM contractors, this easy to use, independent market report represents an invaluable tool to increase sales to the Facilities Management Market.

Free Sample at  
[www.marketresearchreports.co.uk](http://www.marketresearchreports.co.uk)  
 Fully updated to include company  
 financials available in 2017

**Key Features Of This 200+ Page Report Include:-**

**MARKET SIZE**

- **Facilities Management Market Size by Value 2011-2021, including**
  - Market Size 2011 – 2017, Forecasts to 2021, Constant & Current Prices
  - Average FM Contractor Revenue 2011-2021, Based on Industry Sales
  - Qualitative Comment on Key Market Size Trends & Future Prospects

**MARKET TRENDS & INFLUENCES**

- **Quantitative & Qualitative Key Market Trends 2011-2021, including**
  - PEST Analysis –Politico-legal, Economic, Environmental, Social & Technological
  - SWOT Analysis – Key Market Strengths, Weaknesses, Opportunities & Threats
  - Market KPIs – Profit, Assets, Debt, Net Worth 2011-2021
  - Sales per Employee – 2011–2021; Profit per Employee in 2017

**PRODUCT SEGMENTATION & END USE MIX**

- **Product / Service Mix & Share by End Use Sectors 2011-2021, including**
  - Product Mix – bundled, cleaning, catering, PFI, security, property maintenance
  - Market Size 2011-2021 & Key Trend Discussion for Each Product Sector
  - Mix by Service Type - Historical, Current & Future for Key Market Segments
  - End Use Sectors – Health, Education, Leisure, Office/Retail, Transport etc
  - Share by End Use Sector – Mix by Key Segment 2011, 2017 & 2021
  - Qualitative Comment & Discussion on Key Segment Trends

**INDUSTRY STRUCTURE & COMPANY PROFILES**

- **Review of Market Structure & Key Company Profiles, including**
  - Market Mix by Growth, Credit, Age, Turnover & Number of Employees
  - Market Share by UK Geographical Region & Office Type (e.g branch)
  - Company Rankings – by Turnover, Profit, Assets, Debt, Worth & Employees
  - Company Profiles – 1 Page Profile with ‘At a Glance’ Financial Health Chart
  - Key Financial Data – Turnover, Employees, 3 Years of Assets, Debt & Worth
  - Sales Leads– Mailing Address, Telephone & Contact Name for Each Company

**AVAILABLE AS PART OF THE ‘ULTIMATE PACK’**

- **All Formats of the Report, Spreadsheet & Mailing List, including**
  - Hard Copy - Professionally Lasered on 90gsm paper bound in ‘lay flat’ format
  - CD-ROM - MS Word & PDF Copies – Cut & Paste to Documents / Presentations
  - PDF Report – Emailed to Your Desktop the Same Day
  - Spreadsheet & Mailing List - Also on CD-ROM in MS Excel which includes:-

| Mailing List   | Data Spreadsheet  |
|--|---|
| <ul style="list-style-type: none"> <li>• 100 Leading FM Contractors Mailing List</li> <li>• Full Company Name &amp; Postal Address</li> <li>• Telephone Numbers</li> <li>• Senior Decision Maker / Purchasing Contact</li> <li>• Multi-Use – No limitations on how the data can be used</li> <li>• Full Data Compliance – Supplied in MS Excel format</li> </ul> | <ul style="list-style-type: none"> <li>• Company Name, Address, Tel &amp; Fax, Director Name</li> <li>• 3 Years Latest Accounts &amp; Balance Sheet                             <ul style="list-style-type: none"> <li>– Turnover, profit, assets</li> <li>– Debts, net worth,</li> <li>– Sales per employee, profit per employee, working capital</li> </ul> </li> <li>• Parent Company, Ultimate Holding Company</li> <li>• Turnover Estimates for every Company in Report</li> <li>• Incorporation Date, Number of Employees</li> <li>• Data for all Companies Included in the Report</li> </ul> |

**Key Benefits Of This Brand New Report Include:-**

- **Current, Historical & Future Market Performance & Trends 2011-2021**
- **Product & End Use Sector Mix** – Identify Best Performing Sectors, Focus Your Marketing
- **Identify and Target New / More Lucrative Clients & Develop Sales Strategies**
- **Develop Sales Leads & Focus Your Marketing**
- **Identify Revenue & Develop Market Shares** for the Key Players
- **Develop SWOT & PEST Analysis** Faster & With More Detail

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(1 Page 3 year Financial Profile for 100+ Companies)

#### Including:-

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## In the News...

### FM Outsourcing Market Tops £100 billion in 2017

A new report on the UK Facilities Management market from MTW Research has found that the UK facilities management market is set to top £100 billion for the first time in 2017 as outsourcing continues to outpace the UK economy.

Based on data from 100 leading FM providers, the research found that whilst there are some short term challenges for the outsourcing market, long term fundamentals remain largely positive for sustained value growth in 2017 and 2018, with contract wins and volume demand gathering pace through to 2021.

Brexit will cost the FM market some £500 million a year in the next few years according to MTW in lost revenue, potentially impacting around 1.4 million jobs in the UK. Lower levels of business confidence in 2017 are resulting in FM providers increasingly feeling the pinch of lower margins, though profitability continues to grow.

The 'crowd sourcing' of outsourcing services; digitalisation of services such as IoT (Internet of Things) and XaaS (Everything as a Service); growing use of social hubs and premium service offerings continue to support market growth in 2017 according to MTW, with the market in good shape for growth in the future.

Discussing the findings, MTW's director Mark Waddy commented, "The FM market remains very much a 'people-centric' industry, though increasingly XaaS and IoT offsite service provision is pointing to a new future for the FM market. Exciting developments in crowd sourced outsourcing and the aggressive use of disruptive technology are promoting new ways to add value and grow profitability in 2017".

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