

Kitchen & Bathroom Distributors Rank & Profile Report

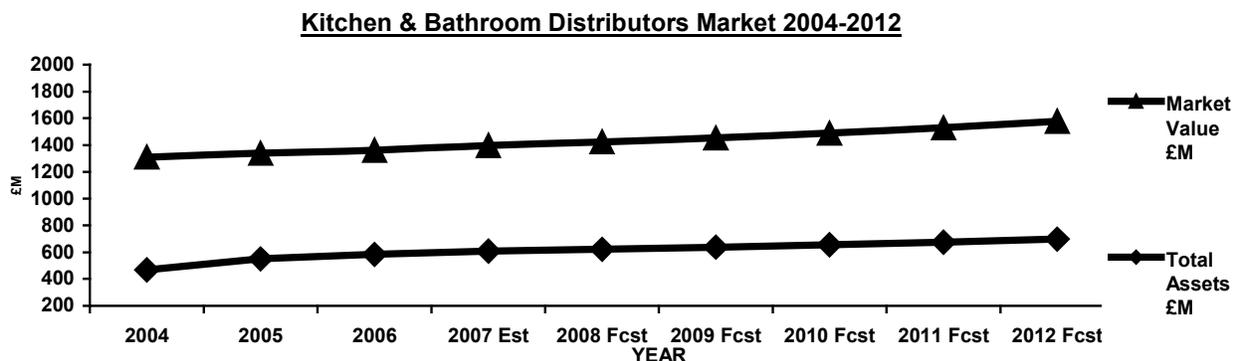
MTW Research have published a brand new, comprehensive "Kitchen & Bathroom Distributors Market *Rank & Profile*" Report for 2008, providing a strategic **industry overview**, **distributor rankings** and **competitor profiles** in a unique, easy to use and cost effective publication.

This brand new report reviews total industry sales, profit, net worth, assets and liabilities from 2004-2012, providing a valuable insight into the performance of the market. Also provided is a profile of industry averages for profitability, turnover, debts, assets and net worth since 2004 with forecasts to 2012.

The report also includes company profiles for the Kitchen & Bathroom Distributors, including estimated turnover & profit, an '*at a glance*' financial health chart for each company, and 3 year key financial overview, alongside full mailing address details and senior decision maker contact names.

This 110+ Page Report Includes:-

- Kitchen & Bathroom Distributors Industry **Sales & Profit** 2004-2012
- Kitchen & Bathroom Distributors Market **Total Worth, Assets & Debt** 2004-2012
- **Industry Averages** – Turnover, Net Worth, Profitability, Liabilities, Assets etc.
- **Key Suppliers Ranked** by Turnover, Profit, Assets, Net Worth etc.
- **Financial Profile** for each Supplier, including an '*at a glance*' financial health chart.
- Full **Mailing Details & Senior Decision Maker Contacts** Provided for Each Company.



In 2007, combined sales of the distributors reached just under £1.4 billion, reflecting growth of around 3% over the previous year. Since 2004, sales have grown by almost 7%, with forecasts for this growth to continue, to reach almost £1.6 billion by 2012.

Key Benefits Of This Brand New Report Include:-

- Understand Current & Recent **Sales & Profitability Trends**
- Undertake **Strategic Market Research** & Enable Operational Decision Making
- Identify The **Ranking & Performance** Of Your Competitors or Customers
- **Benchmark & Monitor** Your Company Against Industry Standards
- Track & Monitor Your **Competitors' or Customers' Financial Performance**
- Identify & Assess Possible **Acquisition Targets**
- Determine the Possible **Key Threats** to Your Business
- Pinpoint Who Is Exploiting Current **Market Opportunities**

The report represents a *comprehensive yet cost effective* tool for undertaking competitor or customer analysis and strategic market research within the Kitchen & Bathroom Distributors market. Written specifically for manufacturers, distributors and contractors, this easy to use, independent market research report represents an invaluable yet cost effective tool for any company active in the Kitchen & Bathroom Distributors Industry.

Key Features Of This 110 Page Report Include:-

MARKET & INDUSTRY TRENDS 2004-2012

- **Trends in Kitchen & Bathroom Distributors Market 2004-2012, including**
 - Total **Sales Revenue** 2004 – 2007, Forecasts to 2012
 - **Total Profit** 2004 – 2012 for Kitchen & Bathroom Distributors
 - Total **Assets, Liabilities & Net Worth** of Suppliers 2004-2012
 - **“Average” Supplier Profile** 2004-2012 – Turnover & Profit Estimates
 - Industry Averages 2004-12 - Assets, Debts, Net Worth & Employees

RANKINGS

- **The Leading Distributors...**
 - Ranked by Estimated / Actual **Sales Turnover** in 2007
 - Each Company **Ranked by Profit** Estimates in 2007
 - Ranked by Combined **Current & Fixed Assets** in 2007
 - Industry Position by **Net Worth Estimates** in 2007, Number of **Employees** 2007

PROFILES –More than 150 Tables...

- **1 Page Financial Profile for Key Distributors, including...**
 - Full, Registered Postal Address & Senior Decision Maker / Director Name
 - Company Type (e.g plc, private etc), Brief Description of Activities
 - 3 Years Balance Sheet of Debtors, Assets, Liabilities & Net Worth
 - Turnover & Profit Estimates Made Where Accounts Not Reported
 - Number of Employees – estimated where not reported.

Available as Part of the Ultimate Pack:-

- **Comprehensive Data Spreadsheet & Multi-Use Mailing List, including...**
 - Full Company Name & Registered Postal Address
 - Senior Decision Maker / Director Contact
 - Company Type, Incorporation Date, Brief Description of Activities
 - 3 Year Turnover & Profit Where Reported
 - Balance Sheet of Debtors, Assets, Liabilities & Net Worth, Number of Employees.

This Report Facilitates:-

- **Fast and Effective Competitor & Customer Analysis**

With the report providing a Strategic Industry Overview including averages, a Ranking section and a more detailed Profile section, the depth and range of analysis provides a comprehensive overview of the market's performance and estimated ranking for each company included in the report.

- **Benchmark & Monitor your Company's Performance against the Industry**

3 years of the most recent accounts available, supported where appropriate by our own estimates, is supplied for each company enabling the reader to understand the position of your company in the market and gauge its performance against your competitors in recent years.

- **Turnover Estimates for Every Company**

MTW reports are unique in that we have provided a turnover estimate for every company listed, enabling smaller and medium sized companies to gauge their market share, as well as the larger companies.

- **Track and Monitor Your Competitors' or Customers' Financial Performance**

Key financial data, turnover and profit ranking are provided for every company listed for the last 3 years, enabling the reader to quickly and effectively track their competitors' performance in recent years, enabling further SWOT analysis.

- **A Company Listing More Relevant to Your Market**

MTW Research have been researching and writing market reports in this industry since 1999 and as such we are able to develop a company listing which is more relevant to your chosen market, saving you time and money.

- **Identify and Assess Possible Acquisition Targets**

The ranking section of this report, coupled with and the provision of key financial data such as turnover & profit ranking, assets, liabilities and net worth for the last 3 years in the Profiles section, facilitates effective and informed strategic marketing and decision making.

- **Save Your Company's Time & Money**

MTW's *Rank & Profile* reports don't bombard you with irrelevant financial data, they are designed to enable you to engage in fast and effective strategic market and competitor analysis. We focus on providing what's important in an easy to reference and use format.

Companies Included in the Report:-

- | | | | |
|----------------------------------|-----------------------------------|----------------------------------|------------------------------------|
| ➤ A C Toon | ➤ CD UK | ➤ Homestyle Direct | ➤ Quest 4 |
| ➤ A W Andes Bathrooms | ➤ Chowart | ➤ Interfab | ➤ R K Ceramics |
| ➤ AHED (F& P Wholesale) | ➤ Claygate Distribution | ➤ Ipswich Plastics | ➤ RKB |
| ➤ American Appliance Centre | ➤ Clayton Munroe | ➤ J P Distribution | ➤ Robert Lee Distribution |
| ➤ Arrow Distributors | ➤ Contract Appliances | ➤ Jendico | ➤ Roper Rhodes |
| ➤ Ashley Distribution | ➤ Cranham Group PLC | ➤ Lecico PLC | ➤ S D A Distributors |
| ➤ Avilion | ➤ Danico Brass | ➤ Maison D Art International | ➤ Scorpion Bathroom Distribution |
| ➤ Barwick of Bradford | ➤ Davroc | ➤ Mark Two Distributors | ➤ Shore Distribution |
| ➤ Bathrooms International | ➤ DBD Distribution | ➤ Maurice Lay Distributors | ➤ System Wessex |
| ➤ Be Modern | ➤ Delphi Distribution | ➤ Mekon Products | ➤ Teuco UK |
| ➤ Beaufort Bathroom Distributors | ➤ DHL Bathroom Supplies | ➤ Mereway | ➤ The Kitchen & Bathroom Warehouse |
| ➤ Blackheath Products | ➤ Ergomite | ➤ Mike Walker Distribution | ➤ Top Service |
| ➤ Bodel Distributors | ➤ Express Radiators And Bathrooms | ➤ N Froy & Sons | ➤ Ultra Finishing |
| ➤ Bradshaw Appliances | ➤ Farmiloe & Farmiloe (WBS) | ➤ Nordic Saunas & Leisure | ➤ Venezia Designs |
| ➤ Brausch & Co UK | ➤ G K R Distribution | ➤ Northern Sink Supplies | ➤ Walter Tipper |
| ➤ Brent Plastics | ➤ G R Hullock (1994) | ➤ Peachurst | ➤ Waltham Plumbing Supplies |
| ➤ Brian Donaldson Distribution | ➤ G R Hullock (1994) | ➤ PJH Group | ➤ Waterline |
| ➤ Bridisco | ➤ Gas Appliance Distributors | ➤ Portway Domestic Appliances | ➤ Watermill Products |
| ➤ Bristol Tile Company | ➤ Goodwood Bathrooms | ➤ Potter Cowan & Company Belfast | ➤ West Point Distributors |
| ➤ C P Hart & Sons | ➤ H M James & Sons | ➤ Power Shower Distributors | ➤ Whirlpool Express UK |
| ➤ C R S Wholesale Cambridge | ➤ Harold Moore & Son | ➤ PWS Distributors | ➤ Woodfit |
| ➤ C.F.Anderson & Son | ➤ Hatt Kitchens | ➤ Qualitex Supplies | |
| ➤ Capricorn Kitchen Studio | ➤ Heritage Bathrooms | | |

This Rank & Profile Report Includes:-

<u>Market Overview</u>	<u>Distributor Ranking</u>	<u>Suppliers Profiles</u>
<p><i>2004-2012, Charts Include:-</i></p> <ul style="list-style-type: none"> • Total Industry Sales Revenue • Total Industry Profit • Total Assets, Net Worth • Total Industry Liabilities • Average Supplier Sales • Average Profitability • Average Assets & Worth • Average Liabilities / Debts • Average No. of Employees 	<p><i>Tables for 2004-2012 Including:-</i></p> <ul style="list-style-type: none"> • By Turnover • Individual Turnover Estimates • By Profit Before Tax • By Growth in Assets • By Net Worth • By Growth in Net Worth • By Number of Employees <p style="text-align: center;">Download a Free Sample at www.marketresearchreports.co.uk</p>	<ul style="list-style-type: none"> • 3 years Financial data and estimates • Turnover & % Change (where reported) • Profit Before Tax & % Change (where reported) • Debtors Value (i.e. money owed each year over the last 3 years) • Fixed Assets (e.g value of land, buildings, vehicles, equipment etc) • Current Assets (i.e cash & other assets which could be sold in 1 year) • Current Liabilities (i.e debts due in 1 year) • Long Term Liabilities (i.e debts beyond 1 year) • Net Worth (i.e total assets less total liabilities) • Brief Description of Activities, Incorporation Date • Full Registered Address & Postcode • Ultimate Holding / Parent Company (if applicable) • Number of Employees (estimates given) • Senior Decision Maker / Director Name

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