

Electrical Wholesale Market UK 2018-2022

MTW Research have published a **brand new** report on the UK Electrical Wholesale Market, providing a **comprehensive** and **reliable** review of **electrical products sales** through this dominant channel. The result of **2 months of research** with financial data from **70% of the electrical wholesale market** by value, this second edition offers vital market **intelligence**, immediate sales **leads** and excellent **value** for money.

This 190+ Page Report Includes:-

- Electrical Wholesale **Market Size** 2012-2018; **Forecasts to 2022**
- **SWOT & PEST** Analysis
- **Wholesalers Product Mix** 2012, 2018 & Forecasts to 2022
- Total Market **Size** for **Each Product Sector** 2012-2022
- **End Use** Sector Shares & Mix by **Customer Type**
- 100 Leading Electrical Wholesaler **Profiles, Rankings & Sales Leads**

Quantitative market data based on industry sales, supported by qualitative input and intelligent discussion of key market trends, product mix, end use sector share, market influences and future prospects.

Market Size 2012-2022 & Key Trends Included for:-

- **Lighting, Lamps, Luminaires & Gear**
- **Electric Space Heating**
- **Electric Water Heating**
- **CCTV, Access Control, Security & Fire Alarms**
- **Ventilation & Air-Conditioning**
- **Cable Management & Accessories**
- **Test Equipment**
- **Switchgear, Circuit Protection & Distribution**
- **Cables & Busbars**
- **Wiring Accessories**
- **Others** – ie. Hand Tools, Power Tools, Workwear, (PPE), Site Equipment, Fixings etc

This Brand New Report Includes:-

- ✓ 190+ Pages
- ✓ 160+ Tables & Charts
- ✓ 100+ 3 Year Financials
- ✓ Quantitative Research
- ✓ Qualitative Input & Comment
- ✓ Optional 2,100 Sales Leads
- ✓ Intelligent Strategic Review
- ✓ Unique, Relevant & Fresh
- ✓ Published in July 2018
- ✓ Price Guarantee
(We won't be beaten on price & quality)

Developments in the Electrical Products market have brought about a fundamental shift in the UK Electrical Wholesalers Market in recent years, with this report identifying key market trends in 2018.

The report provides forecasts for key product sectors to 2022, enabling electrical product suppliers to undertake informed strategic decisions to grow sales quickly.

This Unique Second Edition Report Will Assist You To:-

- Make **Informed, Intelligent** Business Decisions
- Identify **Market Leaders**, Accounting for Over 70% of the Market Value
- Grow Sales Quickly Using the 1,800+ Optional **Sale Leads** with Emails
- Undertake **Competitor Analysis**
- **Focus** Your Marketing
- Identify **Growing End Use Sectors**

Key Features Of This 190+ Page Report Include:-

MARKET SIZE

- **Electrical Wholesale Market Size by Value 2012-2022, including**
 - **Market Size** 2012 – 2018, Forecasts to 2022, Constant & Current Prices
 - **Product Inflation & Growing Product Sectors** Discussion
 - **Qualitative Comment** on Key Market Size Trends & Future Prospects

MARKET TRENDS & INFLUENCES

- **Quantitative & Qualitative Key Market Trends 2012-2022, including**
 - **PEST Analysis** –Politicolegal, Economic, Environmental, Social & Technological
 - **SWOT Analysis** –Strengths, Weaknesses, Opportunities & Threats
 - **Housebuilding Market 2012-2022, Self Build Market 2012-2022**
 - **UK IoT Market Size & Trends 2012-2022, Global Internet of Things Market Size**
 - **Construction Activity - New Build Market, Refurbishment Market 2012-2022**

PRODUCT SEGMENTATION & MARKET SIZES

- **Total Sales & Sales via Electrical Wholesalers 2012-2022 For:-**
 - **Product Mix 2018** – Lighting, Lamps, Luminaires & Gear; Electric Space Heating; Electric Water Heating; CCTV, Access Control, Security & Fire Alarms; Ventilation & Air-Conditioning; Cable Management & Accessories; Test Equipment; Switchgear, Circuit Protection & Distribution; Cables & Busbars; Wiring Accessories; Others etc.
 - **Total UK Product Sales 2012-2018, 2022 Forecasts, Key Trends, Sales via Wholesalers**
 - **End Use Sector Mix 2018**–Share by **Domestic / Non-Dom**; Share by **Private & Public Sector**
 - **End Use Shares 2018** - Public Amenities; Education; Health; Transport; Defence; Utilities; Industrial / Mfrg; Commercial / Offices / Retail; Hotel / Leisure; Domestic; Housebuilding.
 - **Share by Customer Type 2018** - Manufacturers / OEM; Electrical Contractors; M&E Engineers; DIY / Consumer; Building Contractors; Panel Builders; Other Contractors.

ELECTRICAL WHOLESALERS INDUSTRY ANALYSIS & COMPANY PROFILES

- **Review of Electrical Wholesalers Market & Key Company Profiles, including**
 - **100+ Electrical Wholesalers 1 Page Profiles** - 3 Years 'At a Glance' Accounts, Turnover & Profit Estimates – including address, age, director contact name, telephone etc
 - **Wholesaler Rankings** – 100+ Companies Ranked by Turnover, Profit, Assets, Debt, Worth
 - **Financials for 100+ Co's** – Turnover, Profit, Employees, 3 Years of Assets, Debt & Worth
 - **Sales Leads**– Mailing Address, Telephone & Contact Name for Each Company
 - Share by **Head Office / Branches** in 2018; Mix by **Regionals / Nationals**;
 - Electrical Wholesalers **Own Labeling** – examples & brands operated by which wholesalers

AVAILABLE AS PART OF THE 'ULTIMATE PACK'

- **All Formats of the Report, Spreadsheet & Mailing List, including**
 - **Hard Copy** - Report Professionally Lasered on 90gsm paper and Spiral Bound
 - **CD-ROM** - MS Word & PDF Copies – Cut & Paste to Your Documents
 - **PDF Report** – Emailed to Your Desktop the Same Day
 - **Spreadsheet & Mailing List** - Also on CD-ROM in MS Excel which includes:-

Mailing List	Data Spreadsheet
<ul style="list-style-type: none"> • 2,100+ Electrical Wholesaler & Distributors Mailing List • 2,100+ Full Company Name & Postal Address • 1,950+ Telephone Numbers • 2,100+ Senior Decision Maker / Purchasing Contact • 2,100+ With Estimated Employee Band • 2,100+ With Estimated Turnover Band • 220+ B2B Email Addresses • Multi-Use – No limitations on how the data can be used • Full Data Compliance – Supplied in MS Excel format 	<ul style="list-style-type: none"> • 100+ Top Electrical Wholesalers 3 Yr Financials • Company Name, Address, Tel & Director Name • 3 Years Latest Accounts & Balance Sheet <ul style="list-style-type: none"> – Turnover, profit, assets – Debts, net worth, – Sales per employee, profit per employee, working capital • Parent Company, Ultimate Holding Company • Turnover Estimates for every Company in Report • Incorporation Date, Number of Employees • Data for all Companies Included in the Report

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Report Methodology:-

- ✓ Analysis of 100+ Electrical Wholesalers Accounts
- ✓ Strategic Review Undertaken by Experienced Professionals
- ✓ Qualitative & Quantitative Input Combined in 1 Report
- ✓ Trade Input from Suppliers, Wholesalers & Others
- ✓ Secondary Research from Trade Journals, Websites etc
- ✓ Input from Trade Commentators
- ✓ Government Statistics
- ✓ Credit Reference Agency Data & Analysis
- ✓ Unique MTW Forecast Models
- ✓ Companies House Data
- ✓ Experienced Researching the Industry Since 1999
- ✓ Research & Report Writing Time of 2+ Months

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