

Kitchen Retailers & Installers Market UK 2009-2012

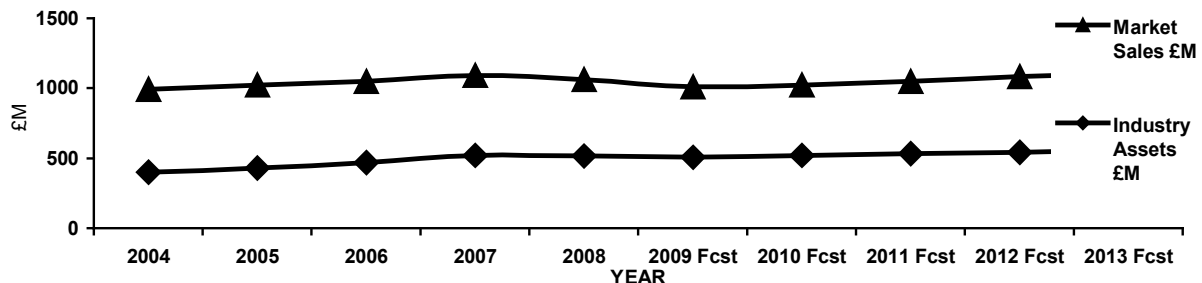
MTW Research have published a brand new "Kitchen Retailers & Installers Market *Rank & Profile*" Report for 2009, providing a strategic **market overview & trends**, Kitchen Retailers & Installers **rankings & sales** and **company profiles** in a unique, easy to use and cost effective publication. The report is now available to companies supplying to, and operating in the Kitchen products industry.

Based on company sales returns from over 70% of the independent kitchen retailer & installer industry by value, this new report reviews market performance from 2004 to 2009 providing a review of key market trends in recent years, coupled with forecasts to 2013. The report also provides sales estimates for each company, alongside rankings and key performance indicators, providing an insightful and perceptive review of the industry. Comprehensive contact, telephone and mailing details are also provided as part of the 'ultimate pack' for more than 4,500 independent retailers & installers, resulting in a comprehensive & effective sales and marketing tool which also offers excellent value for money.

This 200+ Page Report Features:-

- Kitchen Retailers & Installers Market **Sales & Trends** 2004-2009, Recession & Recovery
- Market Sales **Forecasts & Key Issues** 2008-2013, Economic & Business Recovery
- Kitchen Retailers & Installers Market **Total Profit, Worth, Assets & Borrowing** 2004-2013
- **Sales Estimates** for Each Company in 2008, Enabling Market Share Assessment.
- **Industry Averages** 2004-2013 – Turnover, Net Worth, Profitability, Liabilities, Assets etc.
- **UK Kitchen Retailers & Installers Ranked** by Turnover, Profit, Assets, Net Worth etc.
- **Financial Profile** for each Kitchen Retailer included, with '*at a glance*' financial health chart.
- **Full Mailing Details & Senior Decision Maker Sales Leads** Provided.

UK Kitchen Retailers & Installers Market 2004-2013



Key Benefits Of This Brand New Report Include:-

- **Current, Historical & Future Market Performance 2004-2013**
- **Identify and Target** New / More Lucrative Clients & Develop Sales Strategies
- Quickly & Efficiently Develop **Sales Leads** & Focus Your Marketing
- Develop Individual **Sales & Market Shares** for the Kitchen Retailers & Installers
- Identify The **Ranking, Performance & Financial Health** of the Kitchen Companies
- Understand Recent, Current & Future **Sales & Profitability Trends**

This unique report represents a **comprehensive yet cost effective** tool for understanding the current and future performance of the UK Kitchen Retailers & Installers market. Based on sales & primary research, written specifically for companies active in the domestic kitchen products industry, this easy to use, independent market intelligence report represents an invaluable yet cost effective tool for any company selling to, or operating in the UK Kitchen Products Industry.

Key Features Of This 200+ Page Report Include:-

MARKET & INDUSTRY TRENDS 2004-2013

- **Trends in Kitchen Retailers & Installers Market 2004-2013, including**
 - Total **Market Sales** 2004 – 2008, Forecasts to 2013, Recessionary Issues
 - Volume **Share by Growing, Declining & Static** Sales Companies in 2009
 - Market Share **Mix by Employee Numbers & Turnover** Size in 2009
 - Market **Mix for Credit Worthiness & Ratings** in 2009
 - **Total Profit** 2004 – 2013 for Companies, Inflation Impact, Future Prospects
 - Total **Assets, Liabilities & Net Worth** of Kitchen Retail Market 2004-2013
 - **“Average” Kitchen Retailer Profile** 2004-2012 – Turnover & Profit
 - Industry Averages 2004-13 - Assets, Debts, Net Worth & Employees

RANKINGS

- **The Kitchen Retailers & Installers...**
 - Ranked by **Sales Turnover** in 2008 – Sales for each company to determine market share
 - Each Company **Ranked by Profit**
 - Ranked by Combined **Current & Fixed Assets**
 - Industry Position by **Net Worth Estimates**, Number of **Employees**

PROFILES

- **1 Page Financial Profile for Leading Kitchen Retailers, including...**
 - Full, Registered Postal Address & Senior Decision Maker / Director Name
 - Company Type (e.g plc, private etc), Brief Description of Activities
 - 4 Years Balance Sheet of Assets, Borrowing & Net Worth
 - 4 Years of Sales per Employee & Profit per Employee (where reported)
 - Turnover & Profit Estimates Made Where Accounts Not Reported
 - Number of Employees – estimated where not reported.

Available as Part of the Ultimate Pack:-

- **Comprehensive Data Spreadsheet & Multi-Use Mailing List, including...**

Mailing List	Data Spreadsheet
<ul style="list-style-type: none"> • 4,500+ Kitchen Retailers & Installers Mailing List • Full Company Name & Postal Address • Telephone Numbers • Senior Decision Maker / Purchasing Contact • Telephone / Mailing Preference Service Screened • Multi-Use – No limitations on how the data can be used • Full Data Compliance – Supplied in MS Excel format 	<ul style="list-style-type: none"> • Company Name, Address, Tel & Fax, Director Name • 4 Years Latest Accounts & Balance Sheet <ul style="list-style-type: none"> – Turnover, profit, assets – Debts, net worth, – Sales per employee, profit per employee, working capital • Parent Company, Ultimate Holding Company • Turnover Estimates for every Company in Report • Incorporation Date • Number of Employees • Data for all Companies Included in the Report

Ultimate Pack includes Report in Hard Copy, by Email and on CD-Rom with Mailing List & Spreadsheet Supplied in MS Excel on CD-Rom

Report Synopsis:-

Sources indicate that buyers of kitchen furniture and appliances are increasingly seeking a wider choice of products with factors such as brand, technology and innovative design becoming increasingly popular in recent years as consumers seek to ‘trade up’ from lower value products, often sourced from more price competitive channels such as the DIY multiples. This trend has supported the channel in terms of value performance in recent years, with retailers likely to continue to seek to exploit this change in consumer behaviour in the medium to longer term.

The kitchen retail and installation channel is characterised by a significant level of fragmentation, with a large number of independents active in the sector. Sources suggest that this in part is due to the ongoing level of manufacturer support for the independents, particularly in terms of price support. This, coupled with a focus on differentiation in terms of service and product offering suggests a relatively bright future for the independent retail channel in the medium to longer term in terms of maintaining current market share of the UK kitchen products market. However, there are also some commentators who, in July 2009, are forecasting a further decline in UK economic activity and as such, forecasts remain subject to variation. Whilst the likelihood of a ‘double-dip’ in economic activity remains unlikely, the suggestion of such a scenario further illustrates the ongoing fragility of the UK economy at present.

Companies Ranked & Profiled in the Report:-

Abbey Kitchen & Bathrooms	Contract Kitchens	George Morrison	Kitchen Finesse Highland Kitchens & Bathrooms	Optiplan Kitchens	T & S Bespoke Kitchens
Adam Furniture Group Plc	Cordiners	German Kitchen Solutions	Kitchens	Palazzo Dream Kitchens	Talk Kitchens & Bathrooms
Allied Manufacturing	Counter Production	Hallmark Kitchens	Kitchens With Class	Peter Haining Kitchens	The Complete Kitchen Co.
Alno (In-Toto)	Countryside Kitchens	Hardleys Kitchens & Bedrooms	Knightsbridge Kitchens	Philip Dowse Interiors	The Kitchen Centre
Alternative Plans	Court Homemakers	Harvey Jones	Kutchenhaus	Plain English Design	The Kitchen Range
Apex Interior Systems	Crown Products (Kent)	Hayburn Wood Products	Leangrange	Plasman Laminated Products	Thwaite Holme Kitchens & Bedrooms
Archcourt	Cupboard Love UK	Himley Kitchens	Leavnale	Poggenpohl Group	Topline Distribution
Arkad Services	Custom Design	HK Group	Lines & Jones	Prentice Furniture	Tradestyle Cabinets
Artisan Bespoke Furniture	Custom Kitchens (Poole)	Home Choose Kitchens	Lochside Installations	Pullman Furniture	Trans-Form Kitchens
Ashley Ann	David Johnston Design	Homeform Group (Moben)	Mag Kitchens & Bathrooms	Q A (Ironbridge)	Treyone Woodcraft
Bespoke Kitchens Systems	Dayrooms	Ideal Distribution	Magnet Group	Ravensdale Indoor Living	Twenty5 Design
Better Kitchens	De Momay Boyes	Ikas World Of Kitchens	Marpatt Plc	Raventree	Ultima Furniture Systems
Birchwood	Dennis & Robinson	Imperial Cabinet Co	Masterpieces	Reface Scotland	Underwood Kitchens
Boa Style	Design Interiors	Intamarble	Mereway Contracts	Richford Design	Unibase Cabinet Systems
Bodel Manufacturing	Direct K B B	James Theobald	Mimar	Rivendell Of Winchester	VC Industries
Browns	Dream Doors	John Lewis Of Hungerford	Monzie Joinery	Robinson & Cornish	White Rose Interiors
BSF Solid Surfaces	DTW Installations	Johnson & Johnson	Moore's Furniture Group	Roundel Manufacturing	Whitehall Fabrications
Capricorn Kitchen Studios	Duo Design & Build	Furniture Plc	Murray & Murray	Roundhouse Design	William Ball
Cavendish Equipment	Eclipse Kitchens & Bedrooms	Joinery & Timber Creations	Naturewood	SFG Products	Wood Style Kitchens & Bedrooms
Chamois Furnishings	Edwardian Kitchen Co	Just Granite	New Kitchen & Bathroom Centre	Sigma 3 Kitchens	Woodbridge Interiors
Change Of Style	Empire Kitchen Co	K D R Kitchen Factory	Newcastle Furniture Co.	Simplicity Interiors	Woodcraft
Changing Rooms Leicester	English Hardwood Design	Kazfam Kitchen Systems	Nicholas Anthony	Spkva Uk	Wooden Heart Warehouse
Chantry Kitchens	F D Kitchens	Kbb Studios	Nobilia Gb	Spen Valley Kitchens	Woodwork Traditional
Chenez	Falcon Interiors	Kendal Domus Design	Norwood Interiors	Sterling Designs	Handmade Furniture
Clarity Arts	Figura	Kitchen & Bathroom World	Ochre	Such Designs	Worktop Fabrications
Clive Christian	Finefix	Kitchen Art	Offspec Kitchens	Sussex Kitchen Designs	
Commodore Kitchens	Fountoura Worktops	Kitchen Consultants	Omega Kitchens		
Contract Kitchen	G & A Solutions	Kitchen Culture			

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Including:-

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