

Includes Financials From
170+ Merchants

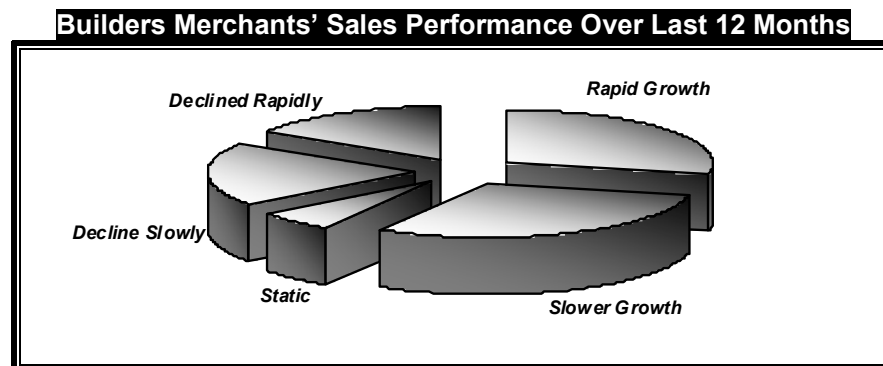
Quantitative & Qualitative Research
Based on Industry Sales Data

Builders Merchants Market UK 2011-2015

MTW Research have published a brand new **Research & Analysis** market report on the UK Builders Merchants Market, providing a fresh, comprehensive & reliable review of this market in 2011. Written specifically for building product manufacturers, distributors & merchants, the report and optional mailing list is available immediately in a variety of formats.

This 250+ Page Report Includes:-

- **Market Size** by Value 2005-2011; Forecasts to 2015
- **SWOT & PEST** Review, Trend Analysis, Influences
- **Product Mix, Trends & Key Sectors Market Size 2005-2015**
- **170+ Merchants Profiles, Rankings & 4 Year Financials**
- **Analysis of Builders Merchants Industry** – Profit, Sales by Employee/Region, Assets etc.



Source: MTW Research "Builders Merchants Market – UK 2011"

Combining the best of both quantitative market data based on industry sales & supported by qualitative discussion. This brand new report identifies and reviews key market trends, product mix, analysis of 170+ leading UK merchants, key players' profiles, rankings and future prospects. Researched & written by experienced marketing professionals in 2011, this informative report offers a comprehensive market review and represents excellent value for money.

Merchants Market Size & Trend Overview 2005-2015 Provided For:-

- **Building Products & Materials**
- **Plumbing, Heating, Ventilation**
- **Ceilings, Partitions & Insulation**
- **Fixings, Fasteners & Ironmongery**
- **Décor, Paints, Tiles & Floorcoverings**
- **Kitchens & Bathroom Products**
- **Lighting & Electrical Accessories**
- **Paving & Hard Landscaping**
- **Hand Tools, Power Tools, Tool Hire**
- **Timber, Doors and Windows**

This unique report represents a **fresh, comprehensive and cost effective** review of the historical, current and future performance of the UK Builders Merchants Market. Based on industry sales & primary research & written specifically for building product manufacturers, merchants and distributors, this easy to use independent market report is an invaluable tool to increase sales in the UK Building Products Market.

**Includes Financials From
170+ Merchants**



**Quantitative & Qualitative Research
Based on Industry Sales Data**

Key Features Of This 250+ Page Report Include:-

MARKET SIZE

- **Builders Merchants Market Size by Value 2005-2015, including:-**
 - Market Size 2005 – 2011, Forecasts to 2015, Constant & Current Prices
 - Qualitative Comment on Key Market Size Trends & Future Prospects

MARKET TRENDS & INFLUENCES

- **Quantitative & Qualitative Key Market Trends 2005-2015, including:-**
 - PEST Analysis – Politico-legal, Economic, Environmental, Social & Technological
 - SWOT Analysis – Key Market Strengths, Weaknesses, Opportunities & Threats
 - Builders Merchants Profiles – 4yr financials, 'at a glance' chart, turnover, profit etc.

PRODUCT TRENDS OVERVIEW

- **Product Mix & Key Trends in Each Sector 2005-2015, including:-**
 - Product Mix – Building, Heating/Plumbing/Ventilation, Drylining/Partitions, Décor, Electrical, Landscaping, Tools/Tool Hire, Kitchens & Bathrooms etc
 - Merchant Market Size 2005-2015 & Key Trends for Each Product Sector
 - Qualitative Comment & Discussion on Key Segment Trends & Influences

BUILDERS MERCHANTS INDUSTRY STRUCTURE & TRENDS

- **Trends & Structure of Distribution Channel, including**
 - Builders Merchants Market Mix by Growth, Credit, Age, Region, Sales & Employees
 - Builders Merchants Rankings – Turnover, Profit, Assets, Debt, Worth & Employees
 - Builders Merchants Profiles – 1 Page Profile with 'At a Glance' Financial Chart
 - Builders Merchants Key Financial Data – Turnover, Employees, Debt & Worth
 - Sales Leads – Address, Telephone & Contact for Each Retailer & Installer

AVAILABLE AS PART OF THE 'ULTIMATE PACK'

- **All Formats of the Report, Spreadsheet & Mailing List, including:-**
 - Hard Copy - Lasered on 90gsm paper bound in 'lay flat' format
 - CD-ROM - MS Word & PDF Copies – Cut & Paste to Documents / Presentations
 - PDF Report – Emailed to Your Desktop the Same Day
 - Spreadsheet & Mailing List - Also on CD-ROM in MS Excel which includes:-

Mailing List	Data Spreadsheet
<ul style="list-style-type: none"> • 2000+ Builders Merchants Mailing List • Full Company Name & Postal Address – 2000+ • Telephone Numbers – 1700+ • Senior Decision Maker / Purchasing Contact – 1700+ • Email Address – 200+ • Employee Band Indicator – 1700+ • Multi-Use – No limitations on how the data can be used • Full Data Compliance – Supplied in MS Excel format 	<ul style="list-style-type: none"> • 170+ Companies, Address, Tel & Fax, Director • 4 Years Latest Accounts & Balance Sheet <ul style="list-style-type: none"> – Turnover, profit, assets – Debts, net worth, – Sales per employee, profit per employee, working capital • Parent Company, Ultimate Holding Company • Turnover Estimates for every Company in Report • Incorporation Date, Number of Employees • Data for all Companies Included in the Report

Key Benefits Of This Brand New Report Include:-

- **Current, Historical & Future Market Performance & Trends 2005-2015**
- **Product Mix** – Identify Best Performing Sectors, Focus Your Marketing
- **Identify and Target** New / More Lucrative Clients & Develop Sales Leads & Strategies
- **Develop Market Shares** for the Key Players, Understand the Merchants Industry in Detail
- Develop **SWOT & PEST Analysis** Faster & With More Detail
- Identify Market Opportunities & Threats to Your Business

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Companies Ranked & Profiled in the Report:-

A. Thompson & Sons	C & S Builders Merchants (Stmfrd Hill)	Findlay, Glover And Macaulay (Franklin (Sussex))	Jackson Building Centres	Newry Building Supplies	Salisbury & Wood
A.E.Spink	C & W Berry	G. Webb Aggregates	James Burrell	Nicholls & Clarke	Samuel Kirk
A.K. Timms & Sons	C.Brewer & Sons	G.H. Supplies (London)	James Wilby	Nu-Line Builders Merchants	Sehmi Builders Merchants
A.W. Champion Timber	Caerfagu Products	George Bence & Sons	Jewson	One Stop Blding Materials	Shropshire Building Supplies
A.W.Lumb & Co.	Canvey Supply Company	George Lines (Holdings)	John A. Stephens	Oswald Record Plant Sales	Smith & Frater .
Acrelane Builders Merchants	Cartmore Building Supply Company	George Turfts And Son	John George & Sons	Oxford Builders Merchants	Spring Lane Builders Merchants
Adrian White Building Supplies	Cawarden Brick & Tile Co.	Go Interiors	John Nicholls (Holdings)	Owen Tatton	Stanley John
Ainscough Building Supplies	Chandlers Building Supplies Holdings	Grafton Merchants Gb	John W Grant & Son	P & R Building Supplies	Sydenhams
Allendale Building Supplies	Chas Lowe And Sons	Grant & Stone	Jones & Shuffs (Heavyside)	P. Mcdermott And Sons	T. Crossling & Co.
Allmat (East Surrey)	Churchley Bros.	Grant Haze	Joseph Parr Group	Parker Building Supplies	Taggart & Company
Alsford Timber	Civil Solutions	H. Butterfield	Keith Builders Merchants	Parr Rochdale	Tamar Trading Co.
Ashmead Building Supplies	Collier & Catchpole	H.A.C. Catherwood	Kellaway Building Supplies	PGR Timber	Tipadel
B. Mcnamee & Co.	Construction Supplies (Hardware)	H.E.Olby & Co.	Kent Blaxill & Co.	Phoenix Merchants	Tiptree Building Supplies
Beatsons Building Supplies	Cooper Callas	Hackney Building Supplies	Kent Building Plastics (UK)	Plastic Building Supplies	Totem Timber
Beesley & Fildes	County Building Supplies	Haldane Fisher	Kings Langley Building Supplies	Plastic Pipe Supplies	Towry Works
Blanchford & Co.	Crompton Building Supplies	Heating Plumbing Supplies	Kington Building Supplies	Putney Builders Merchants	Travis Perkins Plc
Bolt Building Supplies	Crossling	Henlow Building Supplies	Lawsons (Whetstone)	R & J (Builders Hardware)	Tudors Building Supplies (Hereford)
Boys & Boden,	Darlston Builders Merchants	Henry Alty	LBS Builders Merchants	R. & J. Ince	W. & H.S.Emery Company
Bradfords Building Supplies	David Cover And Son	Hevey Building Supplies	Lee Brothers Bilston	R.F. Amies (Kidderminster)	W.J.Odds
Brick Centre	Dry Lining Supplies	Howarth Timber & Building Supplies	M. & J. Mahoney And Sons	Ranton Building Supplies	W.T. Burden
Brick Store	Dutton And Peters	Hughes Forrest	M. K. M. Building Supplies	Rawle Gammon & Baker Holdings	Wacher & Company,
Browning Jones & Morris	Elliott Brothers (Builders Merchants)	Huthwaite Roofing Supplies	M.Laurier & Sons	Ray Grahams	Walkers The Builders Merchant
Browns Builders Merchants	Ernest Bentley & Sons	Huws Gray	M.Markovitz	Richard Williams (Deganwy)	Walter Tipper,
BSS Group	Fairalls (Builders Merchants)	Irwin & White Construction Co.	M.P. Moran & Sons	Ridgeon Group	William Way (Godstone)
Builders Supplies (West Coast)		J. & P Building Systems	Macinnes Brothers	Robert Dickie And Sons,	Wollens
Builders Supply Co (Kendal)		J. Medler	Manjits	Robert Price	Wolsley
Builders Supply Company		J.K.M. Industrial Supply	Manningham Concrete	Ron Sammons	Woods Building Supplies
Builders' Supply Stores		J.T.Dove,	Marshmoor Bricks	Saint-Gobain Blding Distribution	
Bussens & Parkin			Meakin Building Supplies		
Busy Bee Builders Merchants			Merritt & Fryers		
			Murdock Builders Merchants		

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